



Thomas P Brubaker

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Tampa, FL 33618

Executive Profile

35 Years in the industry, experience ranging from Mergers & Acquisitions Broker, Commercial Real Estate Broker, Licensed Real Estate Instructor, State Certified Real Estate Appraiser, Expert Witness, Founder / President of TAM-BAY Business Brokers, Inc., DBA TAM-BAY Mergers & Acquisitions, Exit Game Plan, and TAM-BAY Commercial, Inc.

Licenses & Accomplishments

- M&A Broker, *President* TAM-BAY Mergers & Acquisitions & Exit Game Plan
- Commercial Real Estate Broker: *President* TAM-BAY Commercial, Inc
- State Certified Appraiser: *Former President* Tampa Bay Appraisal Service, Inc
- Licensed Real Estate Instructor #ZH1003617 with Commercial concentration
- Expert Witness (Testified 29 times in Federal, State & Multiple Counties)

Professional Associations

- M&A Source (Mergers & Acquisitions)
- BBF (Business Brokers of Florida)
 - 2025 State Board Member
 - 2023 - 2024 Vice President - West Coast Chapter, State Board of Directors
Elected 2022 *Membership Chairman*
- IBBA (International Business Broker Association)
- OBBA (Ohio Business Brokers Association)

- FGCAR (Florida GulfCoast Commercial Association of Realtors)
 - 2025 Immediate Past President
 - 2024 President
 - Board of Directors, Electcted and Re-Elected 2017-Present
 - Awards - Deal of the Year - 2023 Office, 2020, & 2018, & Others

- Greater Tampa Realtors
 - Chairman – Commercial Alliance 2019
 - Ethics & Arbitration Hearing Chair – 2018-2019
 - Heard and decided over 100 ethics and arbitration cases
 - First Chairman & Founder – Appraisal Task Force 2005

CORPORATIONS (Founded by Tom Brubaker)

Brokerages - Present Day

(Office: 13902 N Dale Mabry Hwy, #102, Tampa, FL 33618)

- TAM-BAY Mergers & Acquisitions – Founder & President
- Exit Game Plan – Principal Broker
- **TAM-BAY Business Brokers, Inc** – Founder & President
- **TAM-BAY Commercial, Inc** – Founder & President
- **TAM-BAY Realty, LLC - (Holding Company)** – Founder & President

Appraisal Firm / 1994 - 2010

- Tampa Bay Appraisal Service - Founder & President

Started my career in 1990 with The William Fall Group in Toledo, Ohio as an associate appraiser. Relocated to Tampa in 1992, worked as an associate appraiser for Pardue, Heid, Church, Smith & Waller until 1994 when I opened Tampa Bay Appraisal Service.

Business Broker / Mergers & Acquisitions

Proficient in the Valuation of Businesses. Customized marketing plan for each business type. Broker the deal between buyer & seller, negotiate the terms, and take to close.
CONFIDENTIALITY IS PARAMOUNT!

Education:

1,165 classroom hours of business brokering, real estate and appraisal education since 1990.

University of Toledo

1983-1985 - Business Administration -

Was not for me... Became an Entrepreneur instead

Interests and Activities

Grandfather 😊

1st US Volunteer Calvary Regiment Rough Riders – Philanthropic and Fraternal Organization

Cigar Aficionado